

CREATING VALUE FOR INVESTORS THROUGH NEXT PHASE OF GROWTH

INVESTOR DAY NOVEMBER 2019

Disclaimer



- This Presentation has been prepared by Laboratorios Farmacéuticos Rovi, S.A. (the "Company") and comprises the slides for a presentation concerning the Company and its subsidiaries (the "Group"). For the purposes of this disclaimer, "Presentation" means this document, its contents or any part of it, any oral presentation, any question or answer session and any written or oral material discussed or distributed during the Presentation meeting or otherwise in connection with it.
- This Presentation does not constitute or form part of, and should not be construed as, any offer to sell or issue or invitation to purchase or subscribe for, or any solicitation of any offer to purchase or subscribe for, any securities of the Company, nor shall it or any part of it nor the fact of its distribution form the basis of, or be relied on in connection with, any contract or investment decision.
- The information contained in this Presentation does not purport to be comprehensive. None of the Company, its respective subsidiaries or affiliates, or its or their respective directors, officers, employees, advisers or agents accepts any responsibility or liability whatsoever for, or makes any representation or warranty, express or implied, as to the truth, fullness, accuracy or completeness of the information in this Presentation (or whether any information has been omitted from the Presentation) or any other information relating to the Group, whether written, oral or in a visual or electronic form, and howsoever transmitted or made available or for any loss howsoever arising from any use of this Presentation or its contents or otherwise arising in connection therewith. Each of such persons accordingly disclaims all and any liability whatsoever, whether arising in tort, contract or otherwise in respect of this Presentation or any such information.
- The information in this Presentation may include forward-looking statements, which are based on current expectations, projections and assumptions about future events. These forward-looking statements as well as those included in any other information discussed in the Presentation are subject to known or unknown risks, uncertainties and assumptions about the Group and its investments, including, among other things, the development of its business, its growth plan, trends in its operating industry, its future capital expenditures and acquisitions. In light of these risks, uncertainties and assumptions, the events in the forward-looking statements may not occur and actual results, performance or achievements may materially differ from any future results, performance or achievements that may be expressed or implied in this Presentation or warranty is made that any forward-looking statement will come to pass. Forward-looking statements speak as of the date of this Presentation and no one undertakes to publicly update or revise any such forward-looking statement, whether as a result of new information, future events or otherwise. Accordingly, undue reliance should not be placed on any forward-looking statement contained in this Presentation.
- To the extent available, the industry, market and competitive position data contained in this Presentation come from official or third party sources. Third party industry publications, studies and surveys generally state that the data contained therein have been obtained from sources believed to be reliable, but that there is no guarantee of the accuracy or completeness of such data. While the Company reasonably believes that each of these publications, studies and surveys has been prepared by a reputable source, the Company has not independently verified the data contained therein. In addition, certain of the industry, market and competitive position data contained in this Presentation come from the Company's own internal research and estimates based on the knowledge and experience of the Company's management in the markets in which the Group operates. While the Company reasonably believes that such research and estimates are reasonable and reliable, they, and their underlying methodology and assumptions, have not been verified by any independent source for accuracy or completeness and are subject to change. Accordingly, undue reliance should not be placed on any of the industry, market or competitive position data contained in this Presentation. This Presentation also includes certain alternative performance measures ("APMs") that have not been prepared under IFRS-EU and have not been reviewed or audited by the Company's auditors nor by any independent expert. Moreover, the way the Group defines and calculates these measures may differ to the way similar measures are calculated by other companies. Accordingly, they may not be comparable.
- Certain financial and statistical information contained in this Presentation is subject to rounding adjustments. Accordingly, any discrepancies between the totals and the sums of the amounts listed are due to rounding. Certain financial information and operating data relating to the Company contained in this Presentation has not been audited and in some cases is based on management information and estimates, and is subject to change.
- No reliance may or should be placed by any person for any purposes whatsoever on this Presentation, or on its completeness, accuracy or fairness. The information in this Presentation is in summary draft form for discussion purposes only. The information and opinions contained in this Presentation are provided as at the date of the Presentation and are subject to verification, correction, completion and change without notice. In giving this Presentation, none of the Company, its subsidiaries or affiliates, or its or their respective directors, officers, employees, advisers or agents, undertakes any obligation to amend, correct or update this Presentation or to provide the recipient with access to any additional information that may arise in connection with it.

ROVI Strategy Update



ROVI Overview





Solid specialty pharma growth story coupled with strong potential from the ISM® Platform

- 1. CapIQ as of Nov 11, 2019. Includes capital increase executed on 5 October, 2018 (6,068,965 new shares)
- 2. Total revenues include sales from products and services, royalties and government grants.
- 3. In terms of annual number of units manufactured. Offers filling and finishing; does not manufacture the syringe itself.
- Includes revenues from Hibor®and Becat®.
 Includes sales of goods excluding Hibor® a
 - Includes sales of goods excluding Hibor[®] and Becat[®].
- Includes sales of services.

4. ISM® stands for "In-Situ Microparticles" technology

ROVI today





ROVI in the future: International footprint







Presence in more than 120 countries

Specialized psychiatric salesforce in Europe

8 fully invested manufacturing facilities

At least 4 key own products (Bemiparin, Enoxaparin biosimilar + Doria[®] + Letrozole-ISM[®])





Proven Track Record in Creating Value for Shareholders

Management team has successfully accomplished Capital Increase targets while creating value for shareholders

ROVI share price vs Ibex-35 (base 100)



Increased sales by 24% and EBITDA by 83% in 9M 2019

Successfully launched enoxaparin biosimilar Becat[®] in 6 new countries and signed agreements in 41 new countries

Increased enoxaparin sales by 3.2x in 9M 2019

 \checkmark

1

Announced Risperidone-ISM[®] Phase III Positive Results

Confirmed Letrozole-ISM[®] Phase I Preliminary Positive Results

Acquired Falithrom[®], Polaramine[®] and sodium heparin products

Invested in working capital for enoxaparin biosimilar roll-out



Source: Infobolsa as of 11 November, 2019

- Increased share price by 73% vs Ibex-35 increase of 1%
- Increased market cap by €631Mn to €1,430Mn

Key Company Highlights



1	Well-balanced pan-European specialty pharma business with diversified growth drivers
1a	Unparalleled proprietary heparin franchise with strong European footprint
	Leading Spanish specialty pharma franchise
10	High-value-added global toll manufacturing business with differentiated capabilities
2	Proprietary ISM [®] Platform opens up new avenues of growth
2a	Ownership of technology and vertical integration enhance competitive position
2 b	Potential wide applicability of ISM® technology to new chronic therapeutic areas
3	Sound financial policy supported by strong track record

Well-Balanced European Specialty Pharma Company with Three Diversified Growth Drivers





Leading Proprietary LMWH Franchise

 Developed and successfully launched proprietary LMWH bemiparin, the 2^{nd 1} leading LMWH in Spain

1a

- Developed **enoxaparin** biosimilar, one of the first to reach the market
- Vertically integrated, well positioned to benefit from significant economies of scale

- **1** D Leading Spanish Specialty Pharma Franchise
 - Strong market leadership in Spain
 - Partner of choice for in-licensing for leading global players
 - Highly skilled c.250 person sales force

1C High-Value-Added Toll Manufacturing Services

- One of the global leaders in pre-filled injectables manufacturing
- Fully-invested production facilities
- Help absorb fixed costs and overheads, providing for highly cost-competitive manufacturing position
 - Particularly strengthens the LMWH franchise which relies on ROVI's in-house production capabilities

GROWTH DRIVERS

- Continue gaining branded LMWH market share through bemiparin in Spain and abroad
- Launch enoxaparin biosimilar across Europe and other international markets
- ✓ Roll-out of pan-European commercial network

- Leverage on leadership position in Spain
- Maintain strong sales performance and operational excellence
- New in-licensing opportunities with global players in specialty therapeutic areas

- Drive volume growth from existing customers
- Additional toll manufacturing customers given strong economies of scale

1a

Bemiparin Hibor® is ROVI's First Internally-Developed Flagship Heparin Product



Unparalleled Know-How of the Heparin Market

- ROVI has been engaged in the development of heparin-based drugs for over 70 years
- Bemiparin Hibor[®] is a Low Molecular Weight Heparin (LMWH)
 - **#2 market position in Spain** with a c.32%¹ market share and marketed in 56 ٠ countries in total
 - Only 2nd generation LMWH; clinically differentiated from other competitor (such as • Sanofi's Clexane / Lovenox)
- Vertically integrated structure with its own LMWH manufacturing plant

Bemiparin Hibor® Global Sales



- Bemiparin HIBOR[®] is the LMWH with the highest anti Xa/IIa ratio, which may lead to a higher antithrombotic activity without increasing the bleeding risk
- More convenient treatment: 1 daily injection needed in comparison to Sanofi's (Clexane / Lovenox) treatment 2 (which needs 2)²
 - Established international network supported by long-term contracts with leading local pharma distributors

1

3

- In-house legal team with regulatory know-how has achieved marketing authorisations worldwide
- Bemiparin HIBOR® sales are expected to increase in Spain
- International Bemiparin sales in ROVI are expected to decrease due to our focus on the enoxaparin biosimilar outside Spain

1. Iqvia Midas Sep 2019. 2017 Spanish pharmaceutical report.

Bemiparin, thanks to its superior pharmacological profile, is the only second-generation LMWH that guarantees an effective 24h coverage with an always once-daily dose in all patients' profiles, regardless of their risk level.

1a 1b 1c Enoxaparin €1.5bn Global Market Represents an Untapped Opportunity to Be Explored with ROVI's biosimilar Becat[®]



European Market Represents an Attractive Opportunity

- Enoxaparin (such as Clexane / Lovenox) is the world leading LMWH
- Europe is the largest Enoxaparin market worldwide (c.60%)¹



European Uncrowded Competitive Landscape

Originator		 Originator product developed by Sanofi Aventis Patent expired in 2011 (high entry barriers: first biosimilar entered the market 6 years after patent expiry)
liosimilar	Enoxaparin biosimilar BECAT®	 ROVI markets its internally-developed enoxaparin biosimilar Launched in Sep'17 with total sales of €76Mn-€82Mn in 2019e

In the long term, biosimilars tend to reach a 50%-70% share of the reference product market³

Well-Positioned for Long-Term Leadership in LMWH

- ROVI aims to become one of Europe's top players in a €0.9bn market
- ROVI's competitive advantages within the LMWH market:



1. Estimates based on Sanofi-Aventis reported 2018A sales

2. Market units are calculated as number of enoxaparin injectables.

3. Technavio 2016 biosimilars report.

ROVI Positioned to Drive Long-Term Leadership in LMWH with Strong Growth Potential of Enoxaparin Biosimilar Becat®



Strong Commercial Launch with a Clear Strategy

1a

- ROVI launched enoxaparin biosimilar Becat[®] in Germany (first EU market) in September 2017; in UK, Italy, Spain, France¹, Austria, Latvia and Estonia in 2018; and in Portugal, Costa Rica and Poland in 9M 2019.
- Newly-established European sales offices provide **pan-European infrastructure** that is **highly leverageable for further growth** of ROVI's heparin franchise and broader portfolio.



Enoxaparin Biosimilar Becat[®] Sales Ramp-up

VERY POSITIVE EVOLUTION OF ENOXAPARIN BIOSIMILAR BECAT® SALES SINCE LAUNCH IN 4Q17

1. ROVI has started to sell Becat® in France through Biogaran and expects to sell it directly in 2020.

- 2. Becat® 4Q 2017 sales include sales throughout September. As the product was launched that month, sales were negligible.
- Estimates based on Sanofi-Aventis reported 2018 sales.

- 4. QuintilesIMS, 2015.
- 5. Technavio 2016 biosimilars report.
- 6. Through partners and Rovi's local agents



1a 1b 1

International Growth Potential of Enoxaparin Biosimilar Becat®



1. Estimates based on Sanofi-Aventis reported 2018 sales.

2. Most important markets to be launched



Enoxaparin biosimilar penetration in the retail market (%)

- Global market of enoxaparin (units) grew 5.7% in MAT Q2 2019¹
- EMA² reached a 10% penetration rate (MAT Q2 2019), growing from 2% in MAT Q2 2018
- In Q2 2019, this EMA² penetration rate has accelerated to 15%





Enoxaparin Biosimilar Becat[®] sales breakdown (%)



ROVI vs competitors: Spanish value market (%)



1. Iqvia Midas

1a

2. Igvia Midas: Europe. Sales exclude Poland as Techdow enoxaparin biosimilar was launched through a different dossier

Spanish Market Leadership Positions ROVI as the Partner of Choice for Global Pharma Players in Spain

b





Sustainable growth for the specialty pharma business

Excellent proven track record in launching products

1b

 \checkmark

 \checkmark

V

Specialty Pharma grew at a CAGR 2008-2018 of 8%, driven by in-licence products such as Vytorin, Ulunar, Volutsa, Neparvis...

3 new own products in 2019 (Falithrom, Polaramine and sodium heparin)

New in-license agreements to co-market products in Europe

Selected M&A opportunities to complement the specialty pharma portfolio

Specialty Pharma Revenues (€Mn)



1. Excludes LMWH sales



High-Value-Added Global Toll Manufacturing Services (1/3)

10

ROVI is an industrial group with more than 750 people dedicated to offer the best manufacturing & supply service





High-Value-Added Global Toll Manufacturing Services (2/3)

ROVI's Industrial Strategy

Our enoxaparin biosimilar as catalyst of the industrial processes integration between all our manufacturing plants

Packaging Excellence Centre in our Alcalá de Henares plant





- Strategic growth in the LMWH field
- Active principle manufacturing
- Back-up facility
- Capacity x 2

Key Highlights

- Customer-oriented business model
- High-value-added service with pre-filled syringes toll 2 manufacturing
- Differentiated capabilities drive significant barriers to entry 3
 - Revenue visibility on the back of long-term agreements
 - International sales represent c.80% of toll manufacturing business, with exports to over 40 countries

5

Clean regulatory track record at manufacturing plants with multiple GMP / FDA approvals



High-Value-Added Global Toll Manufacturing Services (3/3)



High degree of technological specialization in differentiated niches





ISM[®] Platform Opens Up New Avenues of Growth for ROVI

Overview

- Internally-developed and patented innovative drug-release technology, ISM^{®1}, which allows for the **sustained release of compounds administered by injection**
 - Based on two separate syringes respectively containing (a) the drug and polymer (solid state) and (b) the solvent (liquid state)
- Potential wide applicability of ISM[®] technology to new chronic therapeutic areas, including **psychiatry** and **oncology**
 - 505(b)(2) path of approval for candidates leveraging ISM[®] technology

2 Candidates Currently in Clinical Trials



Key Company Highlights of ISM[®] Platform



Strategy Update in R&D



DORIA®: Attractive Schizophrenia Market with Strong Growth Prospects



Attractive Schizophrenia Market

- Chronic and progressive disease
- Affects 21m people worldwide with a relatively high lifetime prevalence¹
- Strict compliance needed to avoid relapses
- LAIs² are becoming the gold standard for treatment given improved adherence and effectiveness



Solid Grounds for Success for a Risperidone LAI



Due to current low penetration, schizophrenia LAIs sales are expected to drive future market growth

- . Epidemiology data-Kantar Health Epi Database[®].
- 2. LAIs stands for Long Acting Injectables.
- 3. Iqvia Midas 2018.
- 4. Iqvia Midas MAT Q2 2019 and Rovi's monthly treatments estimates.

- 5. Datamonitor Healthcare Schizophrenia Forecast 2018.
- 6. Alkermes 2018 and Q3 2019 results.



DORIA[®]: Fast Onset Long-Acting Injectable of Risperidone

Proven Active Principle with an Innovative Delivery System

- DORIA[®] is a Risperidone LAI, which leverages ISM[®] technology with a solid clinical outcome
 - Unique pharmacological profile provides therapeutic plasma levels from 2 hours post-dose with a once monthly injection and without supplementation of oral medication
 - Administered to a fully medically supervised patient, **improving compliance** and thus reducing hospitalization and relapse rate
- Upcoming Key Catalyst: filing in Europe expected for Q1 2020 and in USA for 2020

DORIA[®] offers ROVI an excellent opportunity to combine a proven active principle with an innovative delivery system



Timeline of Development of DORIA®



Schizophrenia



2 DORIA[®]: Positive Topline Results from Phase 3 study

Phase III clinical trial

- It is double-blind (+ open-label extension), parallel, multicentre (31 sites/ 2 countries)
- The objectives of Phase III are:

[ClinicalTrials.gov # NCT03160521]

- Evaluate the efficacy and safety of DORIA[®] compared to placebo in the treatment of subjects with acute exacerbation of schizophrenia
- Health Resources Utilization (HRU), Health-Related Quality of Life (HRQL), and Social Functioning in subjects treated with DORIA[®] versus placebo for an acute exacerbation of schizophrenia
- Explore pharmacokinetic characteristics of DORIA[®] and associations with efficacy

Main efficacy variables achieved

Endpoint: Study day 85 or the last post-baseline double-blind assessment Doria 75mg vs Placebo &

 Primary efficacy variable
 PANSS¹ total score mean change from baseline to endpoint
 p<0.0001</td>

 Secondary efficacy variable
 CGI-S² score mean change from baseline to endpoint
 p<0.0001</td>

Pivotal study PRISMA-3 design [clinicaltrials.gov#NCT03160521] **Double-Blind Stage Open-Label Extension³** (12 weeks) (12 months) DORIA 100 mg DORIA 100 mg Patients with acute D1 - D2 - D3 nл D16 exacerbation of Endpoint schizophrenia (PANSS¹= 80-120) DORIA 75 mg DORIA 75 mg Randomization 1:1:1 D1 - D2 - D3 D4 D16 (N=438) Placebo ISM D1 - D2 - D3

Upcoming key catalysts

- Final results to be presented in scientific congresses
- Filing in Europe expected for Q1 2020 and in USA expected for H2 2020
- Open-Label Extension stage to be completed by January 2020
- The Boris study results will be used to support the registration of Doria[®]. The main objective of this study is to assess the comparative bioavailability of Risperidone ISM[®] with oral risperidone.

¹PANSS: Positive and Negative Syndrome Scale is a medical scale used for measuring symptom severity of patients with schizophrenia. It is widely used in the study of antipsychotic therapy.

²CGI: Clinical Global Impression are measures of illness severity (CGIS), global improvement or change (CGIC) and therapeutic response.

³ Additionally, 41 clinically stable (PANSS<70; CGI-S<3); not hospitalized/exacerbated over the last 3 months) "de novo" patients (not previously enrolled in the double-blind stage) have been recruited in the Open-Label Extension stage [ClinicalTrials.gov # NCT03870880]

2 DORIA[®]: Fast Onset Long-Acting Injectable of Risperidone



DORIA^{®1,3} (Risperid<u>one</u>

Targeted

Targeted Endpoint for Phase III

Superior Value Proposition When Compared to Alternatives

1	Fully supervised monthly	• Ongoing monitoring of non- adherence through regular interactions between patient and medical staff		RISPERDAL CONSTA® (Risperidone)	INVEGA SUSTENNA®/ XEPLION® (Paliperidone)	INVEGA TRINZA® / TREVICTA® (Paliperidone)	ABILIFY MAINTENA® (Aripiprazole)	ARISTADA® (Aripiprazole Lauroxil)	PERSERIS® (Risperidone Atrigel®) ¹³
	injection	 Reduce the risk of accidental or deliberate overdose 	Once Monthly Administration ^{4, 12}	×	\checkmark	Quarterly	\checkmark	\checkmark	\checkmark
2	Clinical Convenience of Risperidone	 Well-known drug among psychiatrists for the treatment of schizophrenia Fast onset of action to achieve therapeutic plasma levels from the beginning An efficacy variable in Phase III is time to PANSS reduction, which is aimed to be achieved at day 4 	No Oral Supplementation / Loading dose ^{4, 12}	×	×	\checkmark	×	×	\checkmark
	nispendone		Therapeutic Levels ² within First 8 Hours ^{4, 12}	×	× 8	×	×	×	\checkmark
	Therapeutic plasma levels		Currently Marketed in Europe ^{5, 7}	\checkmark	\checkmark	\checkmark	\checkmark	×	×
3	from 2 hours post dose aimed at PANSS		Stability at Room Temperature ^{4, 14}	×	\checkmark	\checkmark	\checkmark	\checkmark	×
	reduction at day 4		PANSS Reduction from Day 4 ³	⊁ 6	⋩8,9	X 4	X 10	X 11	X 12

- 1. Achilla et al. Appl Health Econ Health Policy 2013.
- 2. The therapeutic concentration range of risperidone is quite wide and can vary from 10 ng/mL to 80 ng/mL or even higher (Remington et al. Am J Psychiatry 2006).
- 3. An efficacy variable in Phase III is time to PANSS reduction, which is aimed to be achieved at day 4. PANSS: positive and negative syndrome scale. Scale used to evaluate the symptoms of patients with schizophrenia.
- 4. Drugs@FDA:FDA Approved Drug Product. Available at https://www.accessdata.fda.gov/scripts/cder/daf/index.cfm
- 5. Only applies to Risperidal Consta: Heads of Medicines Agencies. MRI Product Index. Available at: http://mri.cts-mrp.eu/Human/

6. Kane et al. Am J Psychiatry 2003.

7. European Medicines Agency. European Public Assessment Reports. Available at

http://www.ema.europa.eu/ema/index.jsp?curl=pages/medicines/landing/epar_search.jsp&mid=WC0b01ac058001d124

8. Pandina et al. J Clin Psycopharmacol 2010.

Strong Product Expected to Offer Superior Characteristics

9. Pandina et al. Prog Neuropsychopharmacol Biol Psychiatry 2011.

10. Kane J et al. J Clin Psychiatry 2014.

- 11. Meltzer H et al. J Clin Psychiatry 2015.
- 12. Only applies to RBP 7000: Nasser A et al. J Clin Psycopharmacol 2016.
- 13. Approved in July 2018.

14. Only applies to RBP 7000: Extrapolated from other products with Atrigel® Technology (e.g. label of ELIGARD®).

2 DORIA[®]: International Distribution Plan







Letrozole ISM[®]: Second ISM[®] Candidate in Phase I Trial

Overview

- Hormone receptor-targeting drugs offer a unique opportunity to leverage ISM[®] technology
- Aromatase Inhibitors (AI) Letrozole and Anastrozole are used in HR+ breast cancer as they block the production of estrogen in post-menopausal women
 - Oral Letrozole is the gold standard treatment for HR+ breast cancer
- Current posology of AIs is daily oral potential for Letrozole ISM[®] targeting a 6-month injection to meaningfully disrupt the market and improve patient outcomes
 - Currently, there is no LAI approved for Letrozole in the market
- Upcoming Key Catalyst:
 - Phase I ongoing. Next steps to be discussed with regulatory authorities in 2020
 - 505(b)(2) path of approval for candidates leveraging ISM® technology



Preliminary Phase I Results

RAPID AND SUSTAINED ESTROGEN SUPPRESSION WITH LOWER DOSES







Source: Company information. 1. Datamonitor 2017.

Letrozole ISM[®]: Potentially unique LAI in hormone-dependent breast cancer market



Attractive Potential Market

- Hormone receptor-positive (HR+) breast cancer market has a relatively high lifetime prevalence and is expected to grow significantly over the next ten years
- Revenues across the US, Japan, and five major EU markets expected to grow at 16.7% from 2015-2024¹
- Strict compliance needed to avoid relapses during at least 3 year treatment
- LAIs² have no presence in this market but the easier posology system will become the gold standard for treatment given improved adherence and effectiveness

2018 Letrozole and Anastrozole World Market (oral daily units)



Potential market for Letrozole-ISM®

No presence of LAIs for this disease: future potential target market could be a high rate conversion from oral market

No substitution of aromatase

inhibitors is expected

High treatment posology switching rate expected

Focused group of Letrozole and Anastrozole patients

High % of dynamic market of new treatments is expected to be targeted

All new treatments under development are on top of hormone suppression

Risk-benefit profile of hormone inhibitors is very high

ROVI is the only company researching in this hormone-dependent breast cancer market

- 1. Data Monitor 2017.
- 2. LAIs stands for Long Acting Injectables.
- 3. IQUIA-Midas 2018: EUR is Total Europe; RoW Rest of the Word excludes Europe and USA.

Letrozole ISM[®]: Approach to ROVI's Potential Market



Potential market for Letrozole-ISM®

- There are 986m daily units of these two molecules, that converted to yearly treatment, bring 2.7m potential yearly treatments for LAIs¹ market
- Exemestane is a third molecule to treat this disease with oral posology, so it is another candidate to switch to LAI
- There are 117mn daily units of exemestane, that converted to yearly treatment bring 322,000 treatments for LAI market
- ROVI aims to reach a significant portion of the market



Approach to Prostate Cancer LAIs Market

- Breast cancer can be compared to prostate cancer, as it has a similar behaviour in prevalence
- Around 3 years of strict compliance are needed to avoid relapses
- Goserelin, Histrelin, Degarelix, Leuprorelin and Triptorelin are the molecules to treat prostate cancer
- LAIs¹ have a strong presence in this market and have become the gold standard for treatments (93% market share in value)

LAIs represent 93% of total prostate cancer market in value in EU and US

2018 Market Share of LAIs in US & EU² Prostate Cancer Market



1. LAIs stands for Long Acting Injectables.

Financial Performance



3 Sound Financial Policy Supported by Strong Track Record

Specialty Pharma



Adjusted EBITDA² Margin³ 19.6% 20.6% 20.1% €m 52 57 61 2016A⁴ 2017A 2018A



+ ISM[®] Platform

R&D Revenues⁶



Net R&D Expenses⁷





= ROVI Group







Proven track record of Specialty Pharma business

- 1. Toll Manufacturing total revenues are ROVI's Sales of services. Pharma products total revenues include Sales of goods, Revenues from licenses and government grants.
- 2. Adjusted EBITDA defined as profit for the year, before income tax, finance costs-net and depreciation and amortization.
- 3. Adjusted EBITDA margin calculated as Adjusted EBITDA divided by Operating revenues (defined as Total revenues minus grants).
- 4. Specialty Pharma 2016 Adjusted EBITDA does not include €4m of Other income from the creation of a JV with Enervit.
- 5. Cash Conversion calculated as (Adjusted EBITDA Capex)/Adjusted EBITDA.
- 6. ISM® Platform total revenues are fully comprised of government grants.
- 7. Calculated as R&D revenues minus R&D expenses, which include Specialty Pharma R&D expenses of enoxaparin biosimilar Becat®.



3 9M 2019 results (1/2)



+25%

+18%

180,4

38,5

9M 2018

■ Toll manufacturing

150

100

50

0

225.4

45,4

9M 2019

Specialty pharma

Specialty pharma business (€m)



Toll manufacturing business (€m)

total **€45.4m**





3 9M 2019 results (2/2)



Gross profit (€m) and gross margin (%)

EBITDA (€m) and EBITDA margin (%)





SG&A (€m)



R&D (€m)



Net profit (€m)



€49.9m

(1) Calculated excluding R&D expenses in 9M 2019 and 9M 2018 and the impact of non recurring expenses in 9M 2018

(2) Calculated recognizing the same amount of R&D expenses in 9M 2019 as in 9M 2018 and excluding the impact of non recurring expenses in 9M 2018



Capital allocation supports growth

Sources of Cash



Cash consumption in the last year (Sept 18 – Sept 19)



European Investment Bank Loan

- €5m drawn down as of September 30, 2019
 - Variable interest rate: Euribor 3m + 0.844%
 - Current interest rate paid: 0.484%
- €40m drawn down as of November 18, 2019
 - Period: 10 years
 - Lack period: 3 years
 - Fixed interest rate: 0.681%

3



3 M&A activities



Long term indicative guidance





Next phase of growth achieved through 3 key levers (Enoxaparin biosimilar, Risperidone-ISM®, Letrozole-ISM®)...

... underpinned by a solid and growing specialty pharma business

Thank you

